



Venstar and M&A Supply Company Inc. Signs Exclusive Deal for Distribution of Venstar HVAC Control Products in Arkansas

CHATSWORTH, Calif., Sept. 5, 2017 — [Venstar®](#), a leading thermostat and energy management systems supplier, today announced that it has signed an exclusive agreement with M&A Supply Company Inc. of Brentwood, Tenn., for the distribution of Venstar HVAC Control Products in Arkansas.

“We are pleased to announce M&A Supply Company as an exclusive distributor of Venstar commercial and residential thermostats in Arkansas,” said Steve Dushane, president and CEO of Venstar Inc. “We welcome the M&A Supply Company team to the Venstar family of distributors and look forward to a long and prosperous relationship.”

“We are pleased to be an exclusive distributor of Venstar HVAC products. Our customers asked for Venstar by name as Venstar is a respected maker of high-quality, reliable HVAC control systems that are simple to program, easy to use and have superior engineering design,” said Kevin Crabtree, VP of Sales, West Region, for M&A Supply Company. “We are happy to join Venstar’s family of distributors and look forward to supporting and promoting Venstar HVAC control products to our customers.”

Venstar thermostat products being distributed by M&A Supply Company include:

ColorTouch Touchscreen Thermostats With Wi-Fi Inside

Venstar offers six models of its award-winning [ColorTouch®](#) programmable touchscreen thermostats: three for residential use and three for commercial use. All of the models have a multi-functional, simple-to-use touchscreen. The color touchscreen can be programmed to display a picture gallery of up to 100 files to be used as a slideshow. Select models offer Wi-Fi® inside for remote monitoring and control using the free [Venstar Skyport™ Cloud](#) mobile app. Select models also include humidity control.

ColorTouch is compatible with Venstar’s Wireless Temperature Sensor, which can be used for remote temperature sensing, outdoor temperature sensing, supply air temperature or return air temperature.

ColorTouch thermostats are compatible with virtually every type of commercial heating and air conditioning system. ColorTouch programmable Wi-Fi thermostats are compatible with the Amazon® Echo, giving users voice control over their thermostat

functions including setting temperatures and turning on heat or air conditioning for one or multiple thermostats in their homes.

Explorer Programmable, Wi-Fi Thermostats

Venstar offers seven models of its affordable, fully featured programmable [Explorer®](#) thermostat: three commercial, three residential and one that is designed for school environments. Designed for ease of use, Explorer thermostats feature large, easy-to-read displays with easy setup and controls. All Explorer models are compatible with Venstar's Wi-Fi module for remote monitoring and control using the free Venstar Skyport Cloud mobile app.

Explorer thermostats feature "Simple as You Want" operation with a choice of programming options. Select models also include the ability to control or monitor a second temperature sensor, control humidification/dehumidification and receive supply temperature alerts when connected to Skyport. The top-of-the-line commercial model also features a light sensor to determine occupancy.

Explorer residential thermostats are compatible with smart home solutions, including [Z-Wave](#) and [Zigbee](#). Explorer thermostats are also compatible with [Amazon Alexa](#), giving users voice control over their thermostat functions, including setting temperatures and turning on heat or air conditioning for one or multiple thermostats in their homes.

About M&A Supply Company Inc.

Founded in 1969, M&A Supply Company Inc. is a wholesale distributor and manufacturer of heating and air conditioning equipment and parts. A family-owned business, M&A Supply Company is headquartered in Brentwood, Tenn. It has 20 locations throughout the southeastern United States. Its mission is to operate with integrity, to remember that employees are its greatest asset and to focus completely on the success of its customers.

For more information, visit <http://www.masupplycompany.com/>

About Venstar Inc.

[Venstar Inc.](#) is a leading thermostat and energy management system (EMS) manufacturer, known for providing value to its customers via ease of use and installation, proven cost savings, improved energy efficiency, quality and reliability. Founded in 1992, Venstar is one of the largest thermostat suppliers in the world and designs and produces Venstar-branded products, as well as OEM thermostat products for the biggest names in HVAC. Venstar's Surveyor is a leading energy management system, typically saving small-box retailers 20–35 percent of their energy costs, which translates to tens of millions of dollars in savings each year and dramatic reductions in

CO₂ emissions. Surveyor currently controls the energy usage of 25,000+ retail locations across the United States, Canada, Puerto Rico and Mexico.

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