



## **Venstar and Baker Distributing Company Ink Exclusive Deal for Distribution of Venstar HVAC Control Products Throughout Florida**

CHATSWORTH, Calif., July 30, 2014 — [Venstar®](#), a leading thermostat and energy management systems supplier, today announced that it has signed an exclusive agreement with [Baker Distributing Company](#) of Jacksonville, Fla., for the distribution of Venstar HVAC Control Products throughout Florida.

“We are pleased to announce Baker Distributing Company as a new distributor of Venstar commercial and residential thermostats in the state of Florida,” said Steve Dushane, president and CEO of Venstar Inc. “We welcome the Baker Florida team to the Venstar family of distributors and look forward to a long and prosperous relationship.”

“We are pleased to be the exclusive distributor of Venstar HVAC products throughout Florida. Our customers asked for Venstar by name, as Venstar is a respected maker of high-quality, reliable HVAC control systems that are easy to program, easy to use and have superior engineering design,” said Mike Plathe, vice president of Baker Distributing Company. “We are happy to join Venstar’s family of distributors and look forward to supporting and promoting Venstar HVAC control products to our customers in Florida.”

Baker Distribution Company has locations throughout Florida, including Daytona, Doral, Fort Myers, Gainesville, Jacksonville, Orlando, Pensacola, Pompano and Tampa.

Venstar thermostat products being distributed by Baker Distributing Company include:

### **ColorTouch Residential Thermostat (Models T5800, T5900, T6800 and T6900)**

The [ColorTouch®](#) thermostat has won top awards for ease of programmability, its color touch screen and the ability to post up to 100 photos or graphics on the screen. Consumer Reports rated ColorTouch Number 1 in thermostats for two years in a row. Also available are free mobile apps for Android™, BlackBerry® and Apple® iOS mobile devices, so contractors or homeowners can remotely access and control their ColorTouch thermostats via their [Venstar Skyport™ Cloud](#) accounts. Compatible with virtually every type of heating and air conditioning system, ColorTouch can be configured to display one of three languages: English, French or Spanish. ColorTouch is the thermostat that thinks it’s a digital picture frame!

## **ColorTouch Commercial Thermostat (Models T6800 and T6900)**

The award-winning ColorTouch programmable commercial thermostat is multi-functional, simple-to-use and richly featured. Its programmable scheduler and holiday feature keeps occupied periods comfortable while reducing energy use for unoccupied periods. Its color touch screen can be programmed to show company logos, ads and promotions as well as a picture gallery of up to 100 files to be used as a slideshow. It can be configured to display one of three languages: English, French or Spanish.

Compatible with virtually every type of commercial heating and air conditioning system, ColorTouch is compatible with Venstar's Skyport Cloud services, which allows commercial users to use Venstar's free mobile app on their Android, BlackBerry and Apple iOS mobile devices or directly from the Web to instantly access and control up to 100 commercial locations and much more.

## **Slimline Family of Thermostats**

Venstar's Slimline family of thermostats includes very popular residential and commercial models. Currently, millions of Slimline thermostats are in use throughout North America. Specialty Slimline models include:

- [Slimline Platinum](#), a commercial thermostat (Model T2900) with light activation that turns the thermostat on and off based on the level of light, helping facilities save energy and go green.
- [SchoolStat™](#) (Model T2900SCH), a commercial programmable specialty thermostat that helps schools go green while keeping classrooms comfortable. SchoolStat is the thermostat designed to keep classrooms comfortable during the school day and save energy when school is out.
- [ComfortCall](#), an accessory that allows users to remotely adjust their Venstar Slimline residential thermostats from any telephone. Using voice recognition and voice synthesis, ComfortCall literally talks to the user over the telephone and takes voice commands.
- [EZStat™](#), the thermostat that is as easy to program as using an alarm clock. The EZStat also features oversized indicators on the display for easy reading.

## **Value Series Thermostats**

Venstar's Value series of thermostats (Models T0230, T0140, T1035 and T1045) are affordably priced. Extremely simple to operate, these thermostats feature a large, easy-to-read digital display. Models T1035 and T1045 are also programmable.

## **Availability**

For more information, visit: <http://www.venstar.com/Thermostats/>

Email: [sales@venstar.com](mailto:sales@venstar.com)

Telephone: 818-812-9930

## **About Baker Distributing Company**

Baker Distributing Co. is engaged in the marketing and distribution of air conditioning, refrigeration and heating equipment, parts and supplies. Baker has more than 200 Service Centers across the United States and brings more than 65 years of business experience and knowledge of the HVAC and Commercial Refrigeration industries to its wholesale customers.

For more information, visit: <http://www.bakerdist.com>

## **About Venstar Inc.**

Founded in 1992, Venstar Inc. is a leading thermostat and energy management system (EMS) supplier, known for providing value to its customers via ease of use and installation, proven cost savings, improved energy efficiency, quality and reliability. Venstar is one of the largest thermostat suppliers in the world and designs and produces Venstar-branded products, as well as OEM thermostat products for the biggest names in HVAC. Venstar's Surveyor is a leading energy management system, typically saving small-box retailers 25–35 percent of their energy costs, which translates to tens of millions of dollars in savings each year and dramatic reductions in CO<sub>2</sub> emissions. Surveyor currently controls the energy usage of more than 20,000+ retail locations across the United States, Canada, Puerto Rico and Mexico.

For more information, visit Venstar: [www.venstar.com](http://www.venstar.com)

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