



## **Venstar and Brauer Supply Ink Exclusive Deal for Distribution of Venstar HVAC Control Products in the Midwest**

CHATSWORTH, Calif., Nov. 16, 2016 — [Venstar®](#), a leading thermostat and energy management systems supplier, today announced that it has signed an exclusive agreement with [Brauer Supply](#) of St. Louis for the distribution of Venstar HVAC Control Products from its locations in Southern Illinois, Missouri, Northwestern Arkansas, Northwestern Oklahoma, and Southeastern Kansas.

“We are pleased to announce Brauer Supply as a new distributor of Venstar commercial and residential thermostats in five Midwestern states,” said Steve Dushane, president and CEO of Venstar Inc. “We welcome the Brauer Supply team to the Venstar family of distributors and look forward to a long and prosperous relationship.”

“We are pleased to be an exclusive distributor of Venstar HVAC products. Our customers asked for Venstar by name as Venstar is a respected maker of high-quality, reliable HVAC control systems that are easy to program, easy to use and have superior engineering design,” said Markel Fitchpatrick, sales manager, Brauer Supply. “We are happy to join Venstar’s family of distributors and look forward to supporting and promoting Venstar HVAC control products to our customers.”

Venstar thermostat products being distributed by Brauer Supply include:

### **ColorTouch Touch Screen Thermostats With Wi-Fi Inside**

Venstar offers six models of its award-winning [ColorTouch®](#) programmable touch screen thermostats: three for residential use and three for commercial use. All of the models have a multi-functional, simple-to-use touch screen. The color touch screen can be programmed to display a picture gallery of up to 100 files to be used as a slideshow. Select models offer Wi-Fi® inside for remote monitoring and control using the [Venstar Skyport™ Cloud](#) mobile app. Select models also include humidity control, which can utilize information from the Wireless Temperature Sensor. ColorTouch thermostats are compatible with virtually every type of commercial heating and air conditioning system. ColorTouch programmable Wi-Fi® thermostats are compatible with the Amazon® Echo, giving users voice control over their thermostat functions including setting temperatures and turning on heat or air conditioning for one or multiple thermostats in their homes.

### **Voyager Programmable, Wireless Thermostats**

Venstar offers seven models of its affordable, fully featured programmable [Voyager®](#) thermostat: three commercial, three residential and one that is designed for school environments. Designed for ease of use, Voyager thermostats feature large, easy-to-read displays with easy setup and controls. Voyager thermostats feature “Simple as You Want” operation with a choice of programming options. Select models also include the ability to control or monitor a second temperature sensor, control humidification/dehumidification and include Energy Watch functionality. The top-of-the-line commercial model also features a light sensor to determine occupancy and if the lights are left on.

Voyager residential thermostats are compatible with smart home solutions, including [Amazon Echo](#), [ZigBee](#) and [Z-Wave controllers](#). Voyager thermostats are also compatible with the Amazon Echo, giving users voice control over their thermostat functions including setting temperatures and turning on heat or air conditioning for one or multiple thermostats in their homes.

## **About Brauer Supply**

Brauer Supply has served the HVAC and industrial markets in the Midwest for well over a century. A premier distributor of quality products, the company has been guided by generations of the Brauer family since its founding in 1881. The tradition continues today with top-of-the-line products and a dedication to service, which is the focus of all Brauer associates. Throughout the twelve service centers in Missouri, Illinois and Kansas, knowledgeable people are waiting to serve contractors and industrial users with the materials they need and solutions to application problems. Brauer is the single source of heating and cooling equipment and supplies, air and liquid filtration, thermal insulation materials and specialty fasteners.

With more than 200,000 square feet of warehouse space, representing over 200 manufacturers and thousands of varied inventory items, Brauer is the “Go To” location for industry professionals in the Central Midwest region. Brauer is committed to helping preserve the environment with products to reduce energy consumption, contribute to indoor air quality and assist the Green Construction process. Many of the Brauer Supply representatives are accredited LEED Green Associates and are available to help customers in meeting project requirements. For more information about the Company’s unique package of value-added services and products, go to [www.brauersupply.com](http://www.brauersupply.com).

## **About Venstar Inc.**

[Venstar Inc.](#) is a leading thermostat and energy management system (EMS) manufacturer, known for providing value to its customers via ease of use and installation, proven cost savings, improved energy efficiency, quality and reliability. Founded in 1992, Venstar is one of the largest thermostat suppliers in the world and

designs and produces Venstar-branded products, as well as OEM thermostat products for the biggest names in HVAC. Venstar's Surveyor is a leading energy management system, typically saving small-box retailers 20–35 percent of their energy costs, which translates to tens of millions of dollars in savings each year and dramatic reductions in CO<sub>2</sub> emissions. Surveyor currently controls the energy usage of 25,000+ retail locations across the United States, Canada, Puerto Rico and Mexico.

For more information, visit Venstar: [www.venstar.com](http://www.venstar.com)

Email: [sales@venstar.com](mailto:sales@venstar.com)

Telephone: 818-341-8760

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PR Contact:

Teri Sawyer, T&Co. PR

714-801-1687

[terisawyer@me.com](mailto:terisawyer@me.com)