



Venstar Appoints Scott Agnew to National Sales Manager of Energy Management Systems and Thermostat Distribution

CHATSWORTH, Calif., Dec. 4, 2013 — [Venstar®](#), a leading thermostat and energy management systems supplier, today announced that Scott Agnew has been named national sales manager of Energy Management Systems and Thermostat Distribution.

“We are pleased to welcome Scott Agnew to the Venstar family. He brings an extensive background in sales, marketing, and distribution in the HVAC and energy management industry to Venstar, where he will be challenged with helping Venstar grow in both the United States and globally,” said Steve Dushane, president and CEO of Venstar Inc.

As national sales manager at Venstar, Agnew is responsible for Venstar’s thermostat distribution and OEM sales growth in the United States, Canada and Latin America; Surveyor EMS National Account sales growth in the United States, Canada and Latin America; existing Surveyor customer relationship management; and new opportunity development. He also oversees all sales, marketing and support activities, including advertising, promotions, literature and more.

Agnew began working with Venstar in January 2013. He is a seasoned expert in sales and marketing. Prior to joining Venstar, he served as National Accounts sales manager as well as National Distribution marketing manager for Osram Sylvania for 26 years. His experience also includes four years of service as a captain in the United States Army. Agnew holds a BBA in Marketing from the University of North Georgia.

“Venstar offers the very best in residential and commercial HVAC climate controls,” Agnew said. “I am proud to represent these outstanding products, and I’m looking forward to building and sustaining relationships with the wholesale distributors, dealers, contractors and national retail customers who count on Venstar’s high-quality, innovative thermostats and energy management systems.”

Agnew can be contacted by email at s.agnew@venstar.com.

About ColorTouch Residential Thermostat (Models T5800 and T5900)

The [ColorTouch®](#) thermostat has won top awards for ease of programmability, its color touch screen and the ability to post up to 100 photos or graphics on the screen. Consumer Reports rated ColorTouch Number 1 in thermostats for the second year in a row in its November 2013 issue. It also includes a free mobile app for Android™, BlackBerry® and Apple® iOS® mobile devices, so contractors or homeowners can remotely access and control their ColorTouch thermostats via their [Venstar Skyport™ Cloud](#) online accounts. Compatible with virtually every type of heating and air conditioning system, ColorTouch can be configured to display one of three languages: English, French or Spanish. ColorTouch is the thermostat that thinks it's a digital picture frame!

About ColorTouch Commercial Thermostat (Models T6800 and T6900)

The award-winning ColorTouch programmable commercial thermostat is multi-functional, simple-to-use and richly featured. Its programmable scheduler keeps occupied periods comfortable while reducing energy use for unoccupied periods. Its color touch screen can be programmed to show company logos, ads and promotions as well as a picture gallery of up to 100 files to be used as a slideshow. It can be configured to display one of three languages: English, French or Spanish.

Compatible with virtually every type of commercial heating and air conditioning system, ColorTouch is compatible with Venstar Skyport Cloud, which allows commercial users to use Venstar's free mobile app on their Android, BlackBerry and Apple iOS mobile devices or directly from the Web to instantly access and control up to 100 commercial locations and much more.

About Surveyor Energy Management System

Surveyor is an Internet-based energy management system that allows small-box retailers, restaurant chains and other multi-location businesses to remotely monitor, manage and control their energy usage and reduce maintenance expenses for their HVAC, lighting/electrical and mechanical systems. Whether it's for a chain with hundreds or thousands of locations, Surveyor allows a single authorized person to easily look at the equipment, change set points, and run exception reports and energy usage reports for the entire chain, individual locations, or by groupings of locations. Surveyor is currently installed in more than 20,000 locations, primarily small-box retailers throughout North America. Surveyor gives users unprecedented visibility into their locations.

For more information on updating ColorTouch firmware, visit [Update the ColorTouch Firmware](#).

For more information on ColorTouch, visit <http://www.venstar.com/Thermostats/>.

For product videos, visit <http://www.youtube.com/watch?v=H8reHhhLdMQ>.

About Venstar Inc.

Founded in 1992, Venstar Inc. is a leading thermostat and energy management system (EMS) supplier, known for providing value to its customers via ease of use and installation, proven cost savings, improved energy efficiency, quality and reliability. Venstar is one of the largest thermostat suppliers in the world and designs and produces Venstar-branded products, as well as OEM thermostat products for the biggest names in HVAC. Venstar's Surveyor is a leading energy management system, typically saving small-box retailers 25-35 percent of their energy costs, which translates to tens of millions of dollars in savings each year and dramatic reductions in CO₂ emissions. Surveyor currently controls the energy usage of more than 20,000+ retail locations across the United States, Canada, Puerto Rico and Mexico.

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