



Venstar's Skyport Cloud Services Gives Queirolo's Heating & Air Conditioning Inc. Remote Control of Customers' Wi-Fi Thermostats to Help Manage Energy Usage and Costs

Program and Manage Wi-Fi Thermostats via Browser and Mobile App

CHATSWORTH, Calif., Oct. 10, 2018 — [Venstar®](#) today announced that its [Skyport® Cloud Services](#) is being used by Stockton, Calif.-based Queirolo's Heating & Air Conditioning Inc. to remotely control its customers' [ColorTouch®](#) and [Explorer®](#) Wi-Fi® thermostats, helping customers manage their energy usage and costs. Founded in 1954, Queirolo's provides HVAC services to residential and commercial customers, including retail stores, schools, office buildings and IT rooms.

"With 258 sunny days per year in Stockton, having reliable air conditioning is essential. Having remote access to our customers' Wi-Fi thermostats helps us make sure their HVAC is working correctly and providing indoor comfort without our needing to make a service call," said David Queirolo, owner of Queirolo's Heating & Air Conditioning Inc.



Challenge: Gain remote Access to Customers' Wi-Fi Thermostats

Queirolo's was challenged with finding a way to remotely monitor its customers' HVAC equipment and help them manage their energy usage and costs. He turned to Venstar's Skyport Cloud Services, which work with all of Venstar's Wi-Fi thermostats.

Solution: Skyport Cloud Services for Remote Thermostat Management

With Venstar's Skyport Cloud Services, the Queirolo's team is able to remotely access their customers' commercial and residential Wi-Fi thermostats directly from the Web or using the free Skyport Mobile App on their mobile devices. Having a choice of how they access their

customers' thermostats makes it easy for them to monitor thermostats and troubleshoot HVAC units from wherever they are.

For a local school, Queirolo's installed 90 Venstar Wi-Fi thermostats to control the HVAC equipment for the classrooms, kitchen and gym. Queirolo's team uses Skyport Cloud Services to ensure indoor comfort while monitoring energy usage. This installation also includes Venstar's return duct sensors (ACC-PSEN), supply air sensors (ACC-DSEN) and Wi-Fi sensors (ACC-TSENFIFI). The sensors provide information on the air temperatures so Queirolo's team can monitor the health of the HVAC equipment at multiple locations at the school and be alerted if there are any issues.

For a local ice cream shop, Queirolo's team is able to closely monitor the store's HVAC system, addressing the owner's concern about losing his inventory if the air conditioning went down. Queirolo's also installed Venstar's ColorTouch thermostats to remotely monitor the temperatures of the walk-in freezers. Recently, one of the air conditioning units failed at the store. Without Skyport, it may have been hours before anyone knew the HVAC equipment was down. However, Skyport immediately sent an alert to the Queirolo's team, and they were able to repair the unit before the store owner was even aware of the problem.

Results: Skyport Enables Remote Access, Reduces Truck Rolls, Provides Security

The Queirolo's team can remotely access the customers' thermostats using Skyport to examine the indoor temperatures and supply air temperatures and to help diagnose any potential issues before dispatching a service truck, which helps reduce on-site visits.

The Queirolo's team also appreciates the thermostats' flexible security features, which allow users to adjust the temperatures on the thermostats within a set range. With the advanced security features, the HVAC equipment cannot be left on for more than four hours in override mode, which helps reduce energy costs.

"Venstar's ColorTouch and Explorer thermostats deliver accurate smooth operation, ease of programmability and reliable security," Queirolo's said. "What I love most about Skyport Cloud Services is that we can use it on a computer or a mobile device, and there's no cost for the app or the service."

About Queirolo's Heating & Air Conditioning Inc.

Based in Stockton, Calif., Queirolo's Heating & Air Conditioning, Inc. was founded in 1954 by Robert P. Queirolo with the goal of providing honest service, comfort solutions and superior indoor air quality. Today, his son David Queirolo owns and runs the business, providing repair and installation of heating and air conditioning systems to commercial and residential customers. David's team has been installing Venstar thermostats since 1997, and he appreciates their reliability, ease of installation and simple feature set that makes programming fast and easy.

About Venstar Inc.

[Venstar Inc.](#) is a leading thermostat and energy management system (EMS) manufacturer, known for providing value to its customers via ease of use and installation, proven cost savings, improved energy efficiency, quality and reliability. Founded in 1992, Venstar is one of the largest thermostat suppliers in the world and designs and produces Venstar-branded products, as well as OEM thermostat products for the biggest names in HVAC. Venstar's Surveyor is a leading

energy management system, typically saving small-box retailers 20–35 percent of their energy costs, which translates to tens of millions of dollars in savings each year and dramatic reductions in CO₂ emissions. Surveyor currently controls the energy usage of 30,000+ retail locations across the United States, Canada, Puerto Rico and Mexico.

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