



Venstar and Inscos Distributing Ink Exclusive Deal for Distribution of Venstar HVAC Control Products in Texas and Oklahoma City

CHATSWORTH, Calif., March 29, 2017 — [Venstar®](#), a leading thermostat and energy management systems supplier, today announced that it has signed an exclusive agreement with [Inscos Distributing Inc.](#) of San Antonio, Texas, for the distribution of Venstar HVAC Control Products throughout Texas and Oklahoma City.

“We are pleased to announce Inscos Distributing as the exclusive distributor of Venstar commercial and residential thermostats throughout Texas and Oklahoma City,” said Steve Dushane, president and CEO of Venstar Inc. “We welcome the Inscos team to the Venstar family of distributors and look forward to a long and prosperous relationship.”

“We are pleased to be an exclusive distributor of Venstar HVAC products. Our customers ask for Venstar products by name as Venstar is a respected maker of high-quality, reliable HVAC control systems that are easy to program, easy to use and have superior engineering design,” said Brian Trevino, president of Inscos Distributing Inc. “We are happy to join Venstar’s family of distributors and look forward to supporting and promoting Venstar HVAC Control Products to our customers.”

Venstar thermostat products that are being distributed by Inscos Distributing include [ColorTouch®](#) programmable touchscreen thermostats and Explorer™ (formerly [Voyager®](#)) low-cost Wi-Fi® thermostats plus Venstar’s new [Wireless Wi-Fi Temperature Sensor](#).

ColorTouch Touchscreen Thermostats With Wi-Fi Inside

Venstar offers six models of its award-winning ColorTouch programmable touchscreen thermostats: three for residential use and three for commercial use. All of the models have a multi-functional, simple-to-use touchscreen. The color touchscreen can be programmed to display a picture gallery of up to 100 files to be used as a slideshow. Select models offer Wi-Fi inside for remote monitoring and control using the free [Venstar Skyport™ Cloud](#) Mobile App. Select models also include humidity control, which can utilize information from the new Wireless Wi-Fi Temperature Sensor. ColorTouch thermostats are compatible with virtually every type of commercial heating and air conditioning system. ColorTouch programmable Wi-Fi thermostats are compatible with the [Amazon® Echo](#), giving users voice control over their thermostat functions including setting temperatures and turning on heat or air conditioning for one or multiple thermostats in their homes.

Explorer Low-cost Wi-Fi Thermostats

Venstar offers seven models of its low-cost Wi-Fi Explorer thermostat: three commercial, three residential and one that is designed for school environments. Designed for ease of use, Explorer low-cost Wi-Fi thermostats feature large, easy-to-read displays with easy setup and

controls. Explorer's "Simple as You Want" operation gives users a choice of programming options. Select models also include the ability to control or monitor a second temperature sensor, control humidification/dehumidification and include Energy Watch functionality. The top-of-the-line commercial model also features a light sensor to determine occupancy and if the lights are left on.

Venstar Wireless Wi-Fi Temperature Sensor

Venstar's Wireless Wi-Fi Temperature Sensor is compatible with ColorTouch and Explorer thermostats. It can be used as a remote sensor to control air temperature for a specific location or to average the air temperature across the entire location for a more comfortable, energy-efficient environment. When configured as a supply air sensor, it facilitates email alerts if equipment is not cooling or heating properly, enabling owners and/or contractors to quickly resolve issues.

About Inscos Distributing Inc.

Inscos Distributing Inc. is a leading family owned and operated HVAC business. Founded in 1958, Inscos has served residential and commercial HVAC customers for nearly 60 years. Based in San Antonio, Texas, Inscos Distributing has 35 branches throughout Texas and in Oklahoma City, offering HVAC equipment and parts, refrigeration equipment and supplies, thermostats and more. Its services include training, engineering and design services and factory certified technical support. For more information, visit: www.insco.com

About Venstar Inc.

[Venstar Inc.](http://www.venstar.com) is a leading thermostat and energy management system (EMS) manufacturer, known for providing value to its customers via ease of use and installation, proven cost savings, improved energy efficiency, quality and reliability. Founded in 1992, Venstar is one of the largest thermostat suppliers in the world and designs and produces Venstar-branded products, as well as OEM thermostat products for the biggest names in HVAC. Venstar's Surveyor is a leading energy management system, typically saving small-box retailers 20–35 percent of their energy costs, which translates to tens of millions of dollars in savings each year and dramatic reductions in CO₂ emissions. Surveyor currently controls the energy usage of 25,000+ retail locations across the United States, Canada, Puerto Rico and Mexico.

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